

CASE STUDY – SAVILLS

THE BRIEF

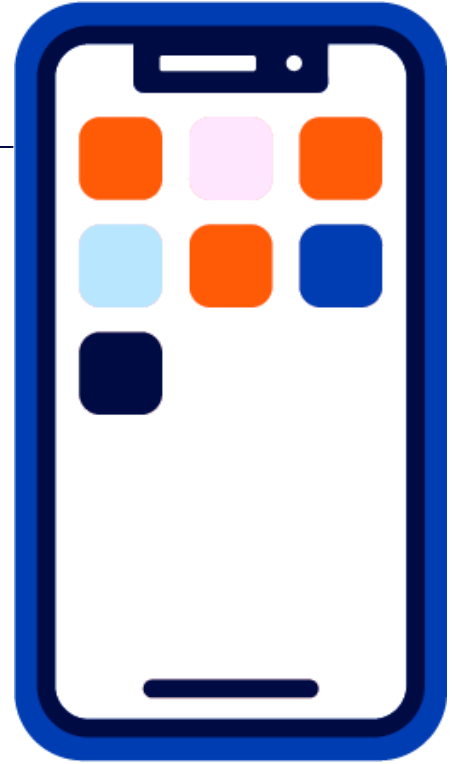
Savills were a client who had worked with us several times previously, so when a new consultant position was created within the property management division, they approached us immediately for support finding the right person. The primary focus of the role was to provide expert risk management and compliance support and ensuring that all health and safety standards are met across all portfolios.

This role was critical in maintaining and enhancing the safety and compliance standards across multiple sites within the division and it involved not only conducting assessments and audits but also actively identifying new opportunities for fee generation and ensuring excellent customer service for both internal and external stakeholders. Collaboration is key in this position, as the consultant would have to work closely with other teams within Property Management to align strategies and drive continuous improvement initiatives, aiming to support Savills in achieving best-in-class status. The role also included developing and delivering training to the business to support Savills Safety+ and Pathways functions.



THE SEARCH

Nathan took an in-depth brief on the role from the hiring manager, noting that the key requirements were a diploma qualified candidate (or someone working towards Diploma) with ISO Management systems experience, ideally within the property and/or Facilities management industries. Nathan agreed on a shortlist date and then began the process of creating a longlist of candidates from referrals, adverts, job boards, a targeted headhunt, but also and most crucially, utilising his extensive network in Facilities Management. During this process, Nathan interviewed circa 40 qualified individuals who seemed as though they may fit the brief, and then, using his knowledge of Savills, their culture, vision, and Savills Safety and Pathways functions, narrowed this to a shortlist of the best individuals for the role. There were some challenges within the search as the salary range on offer for this opportunity was slightly below the market average; however, the overall package and strong company reputation helped offset this to some extent, as did Nathan's in-depth knowledge of Savills and the team and hiring manager.



WHAT SAVILLS HAD TO SAY

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“HSE Recruitment Network offer excellent support at every stage of the process. Nathan grasped very quickly that at Savills we place a high premium on the person as much as their experience and qualifications, and it was obvious when meeting candidates at interview that he understood who and what we were looking for. It did make picking the successful candidate harder, but we're delighted with the outcome!”

Jim Hartley
Director - Head of Health & Safety Consultancy

A QUOTE FROM NATHAN

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“It is always a pleasure working with Savills. The project progressed smoothly thanks to prompt and detailed feedback on CVs, as well as clear and constructive interview notes—both of which were appreciated by candidates. Savills taking the time to provide a thorough vacancy briefing at the outset was invaluable, ensuring that my understanding of the ideal candidate aligned closely with the client's expectations.”



HSE Recruitment Network



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